

INDIA'S FIRST

BIOTECHNOLOGY INCUBATION CENTRE (BTIC)

at Shapoorji Pallonji Biotech Park (SPBP)



INDIAN INSTITUTE OF
CHEMICAL TECHNOLOGY

Council of Scientific & Industrial Research



DEPARTMENT OF
BIOTECHNOLOGY

Govt. of India



INDUSTRIES &
COMMERCE DEPARTMENT

Govt. of Andhra Pradesh

Bench Scale at R&D Institutes

- Pre processors
- DNA synthesizers
- Ultra centrifuges
- Chromatographic separators
- Membrane Systems
- Bioreactors
- Filters
- Concentrators
- Downstream units
- Utility Generators

Pilot Scale at BTIC

- Technology/
- Business Portfolios
- R&D Venture Funding
- Entrepreneurship Development



- Biotransformations
- Biochemistry
- Biochemical Engg
- Microbiology
- Environmental Biotech
- Pharmacology
- Toxicology
- Molecular Biology
- Analytical Sciences
- Scale up
- Design Engineering

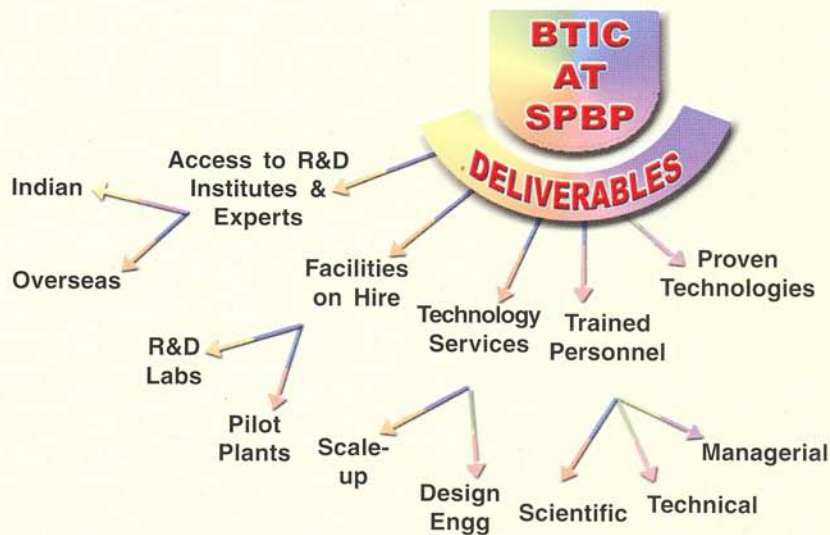
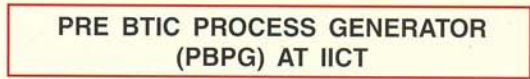
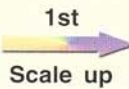
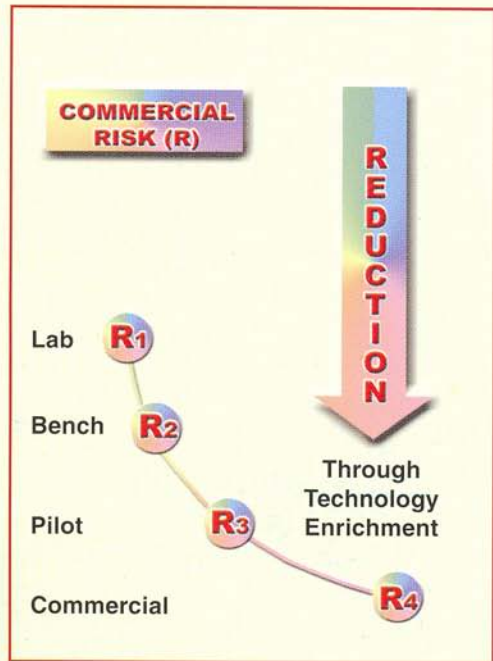
IICT AS A TECHNOLOGY CLEARING HOUSE

- CCMB
- CDFD
- CDRI
- CIMAP
- IGIB
- IICT
- IMTECH
- NBRI
- NIN
- RRL (Jammu)
- Others

**NOVEL
CONCEPTS**

BTIC FOR SCALE UP OF BIOTECHNOLOGIES

**NEW
STRATEGIES**



FOCUS AREAS

ENZYMES

**BIO PHARMA
PRODUCTS**

ANTIBIOTICS

PROBIOTICS

**RECOMBINANT
DNA PRODUCTS**

BIOORGANICS

For Details Contact:

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Invitation for Tender

to Manage/Run Biotechnology Incubation Centre

Indian Institute of Chemical Technology, (IICT), Hyderabad is setting up Biotechnology Incubation Centre (BTIC) at SP Biotech Park Pvt Ltd., Genome Valley, Shamirpet Mandal, R.R District, Hyderabad – 500048, India, at a Capital Cost of about Rs. 25.00 crores excluding cost of land with financial and Technical support from Department of Bio-technology (DBT), Government of India and Government of Andhra Pradesh. This facility is being set up to help the technocrats and other entrepreneurs who avail the facilities to start-with and then set up their own enterprise, leading to development of biotech based industry in the country. ‘Basic Objectives’, Activities and ‘Technical Details’ of the proposed BTIC are given in Annexure I. This centre will become operational in another 4 to 6 months time. It will be handed over to BTIC Society, a registered body, shortly, which will manage the facilities at BTIC.

BTIC Society invites tenders – under two part tendering system - from professionally and financially competent agencies to manage the BTIC on commercial lines under its overall supervision.

The major responsibilities of the successful bidder would be:

1. Undertaking overall management of BTIC, meeting the aims and objectives for which the centre is being setup and run it on commercial lines for 10 years from the date of handing over the centre.
2. Preparing a 10 years – perspective business and operation plan for BTIC to put it into practice.
3. Identifying prospective clients and market various facilities of BTIC to them.
4. Engagement of suitable operational, maintenance and Supervisory personnel for successful running of BTIC.
5. Operation of the process equipment and other support facilities.

6. Financial management including mobilization of adequate capital (fixed and working) for operation of BTIC, caution deposit, fixation of hire charges for space, equipment and other services, collect the fees from user clients, meet the running costs and sharing the profits with BTIC Society including minimum financial returns to be provided to it.
7. Making provision for depreciation of assets of BTIC following internationally accepted norms and keep this amount under BTIC Society for replacements of the assets later.
8. Maintaining the assets for their proper performance through out their expected life as per accepted norms.
9. Attracting various external agencies to undertake technology based services including information, IPR, analytical, process-scale up, technology transfer, administrative, publicity, business development and warehousing etc.
10. To enter into strategic alliances with R&D/academic institutions of National/International repute for process/product know-how and knowledge sourcing for BTIC user agencies.
11. Quarterly reporting on the performance of BTIC activities to the BTIC Society for its performance evaluation.
12. The bid agency is not supposed to use BTIC facilities for their own regular production purposes and also for activities which are not in line with objectives the basic activities as highlighted in Annexure I.
13. BTIC Society shall have the right to short close or cancel the award, if any objectives of BTIC or conditions, financial or otherwise as per the bid awards, are not meet by the bidder.

Interested Organisations - with necessary capabilities and expertise - are invited to submit their tenders as per attached Bid Format at Annexure II (Tenderer shall seal the Part – I - technical and Part – II price bid in two separate envelopes duly marked as “Technical bid” and “priced bid”. Both the envelopes shall then be sealed in one outer envelope.) to Working President, BTIC Society C/o Director, IICT, Hyderabad – 500007, India, on or before **28th Aug, 2007 – 04.00 p.m** , along with the EMD of Rs 10.00 lakhs through D D in favour of Working President, BTIC Society, payable at Hyderaad, India. The EMD shall be kept in Part – I Technical bid. The Part –I Technical bids will be opened on **29th Aug, 2007** at 02.30 p.m, in the presence of tenderers' representatives who choose to attend,

BID FORMAT

Technical Bids

- EMD Rs 10.00 (Ten) Lakhs.
1. Company's Name & Address
 2. Assets of the Company and their work
 3. Present R&D and Industrial activity
 4. Expertise if any, in the allied fields with supporting documents
 5. Balance sheets for the last 3 years
 6. annual Reports of last 3 years
 7. If awarded:
 - a) Proposed business plan for the next 5-10 years on BTIC
 - b) Proposed organizational structure for BTIC
 - c) Proposed additional facilities to be brought in by the bidder, if any
 - d) Proposed IPR, Training of personnel and other services to be provided by the bidder to the clients, meeting the objectives of BTIC as mentioned in Annexure I bid document

Financial Bid

1. Proposed amount of caution money deposits with BTIC Sdociety or bank guarantee to that extent.
2. Guaranteed minimum returns to BTIC Society per Annum
3. Percentage share of profits offered to BTIC
4. Percentage yearly depreciation on assets proposed, to be transferred to BTIC Society.